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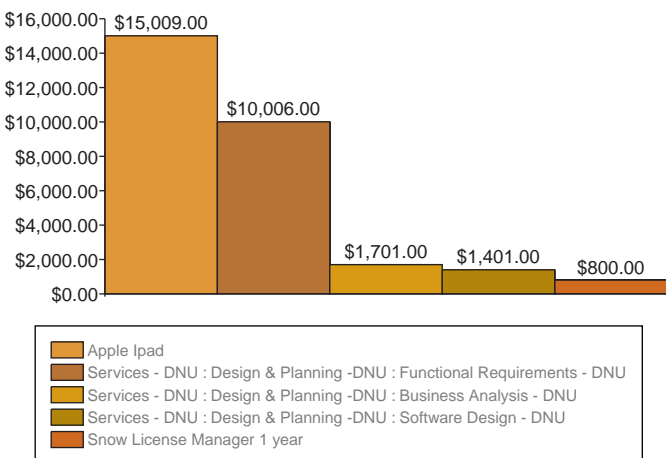
AGING OVERVIEW				
CURRENT	1-30 DAYS	31-60 DAYS	61-90 DAYS	OVER 90 DAYS
36522.24	36147.01			375.23

SALES KEY PERFORMANCE INDICATOR				
Indicator	Period	Current	Previous	Change
Sales	This Fiscal Year vs Last Fiscal Year	29218.00		N/A
Unbilled Sales Orders	This Fiscal Year	12007.31		
Open Estimates (Weighted)	This Fiscal Year	1100.67		
Open opportunities (Weighted)	This Fiscal Year	2601.58		
Forecast vs Actual	Forecast This Fiscal Year vs Sales Last Fiscal Year	44,927.56		N/A

SERVICE KEY PERFORMANCE INDICATOR				
Indicator	Period	Current	Previous	Change
New Cases	This Fiscal Year vs Last Fiscal Year	3	0	N/A
Closed Cases	This Fiscal Year vs Last Fiscal Year	2	0	N/A
Case Closing Ratio	This Fiscal Year and Last Fiscal Year	66.667%	N/A	

ACTIVITIES KEY PERFORMANCE INDICATOR				
Indicator	Period	Current	Previous	Change
Completed Phone Calls	This Fiscal Year vs Last Fiscal Year	2	1	100%
Completed Events	This Fiscal Year vs Last Fiscal Year	2	1	100%
Total nr of Activities	This Fiscal Year vs Last Fiscal Year	4	2	100%

TOP 5 ITEMS - ROLLING 12 MONTHS



SALES BY SALESREP - ROLLING 12 MONTHS

